

FIG. 1

Fig. 2

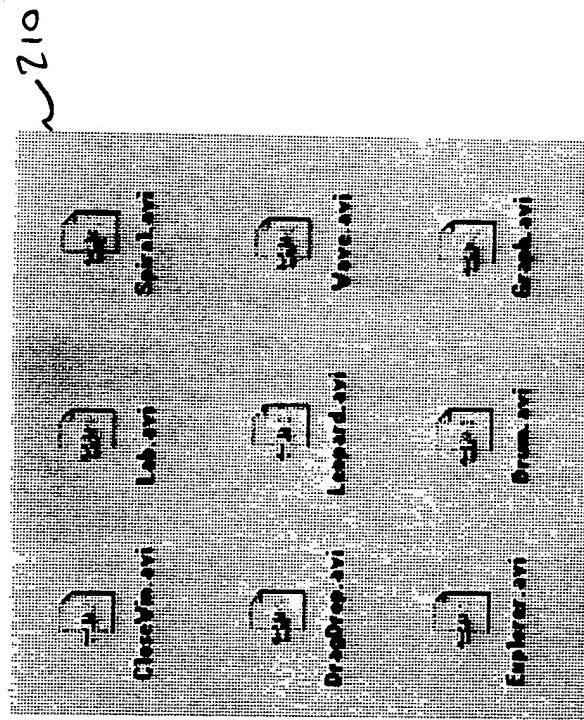
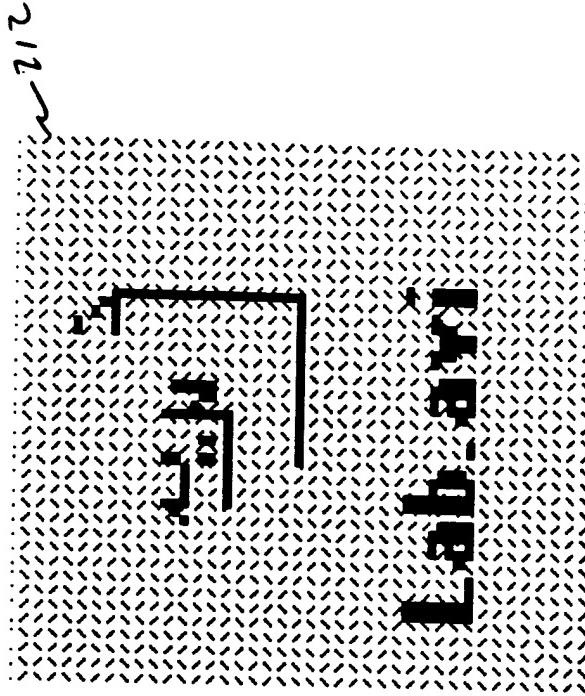
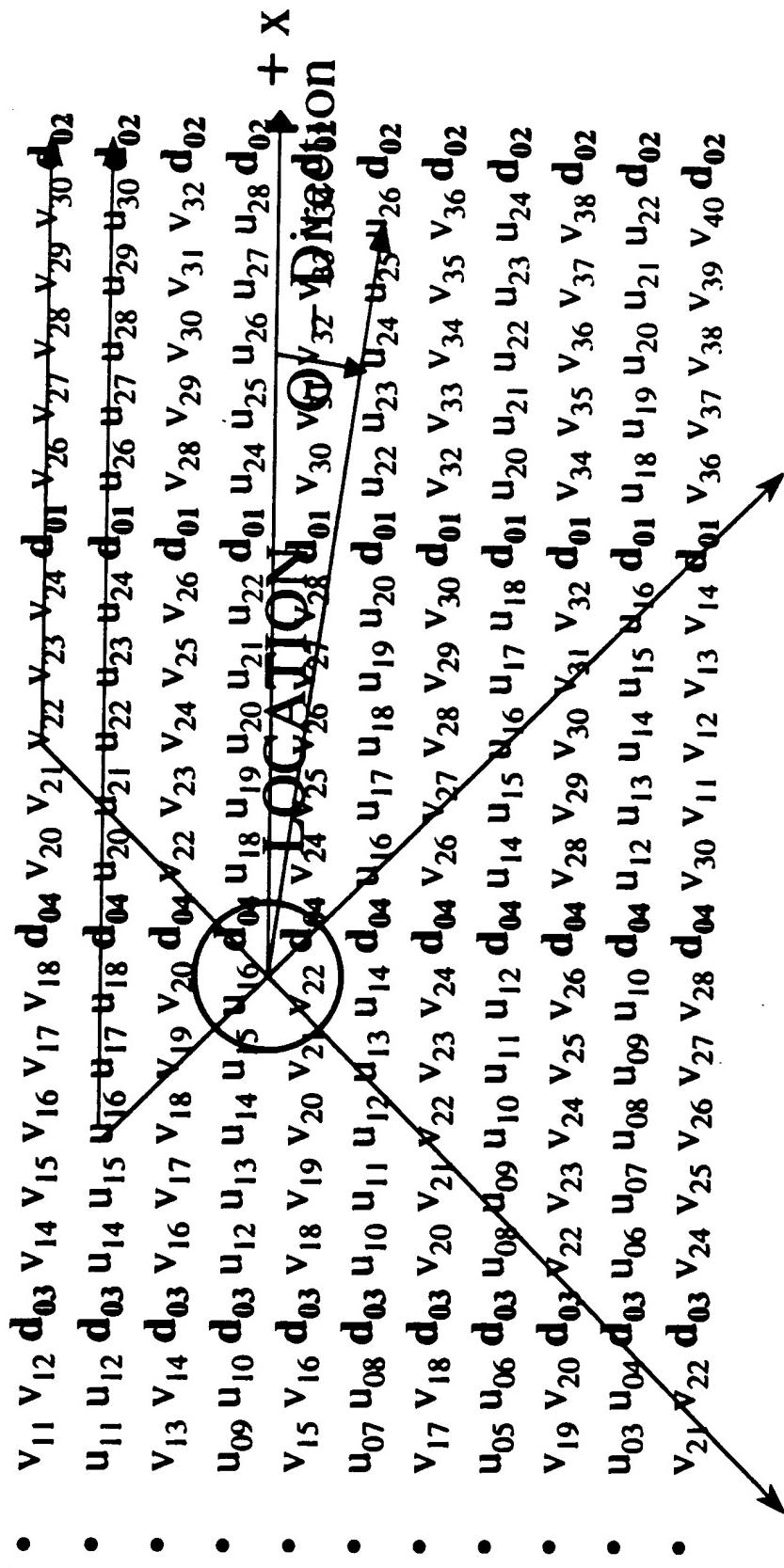


Fig. 3





4
F. S.

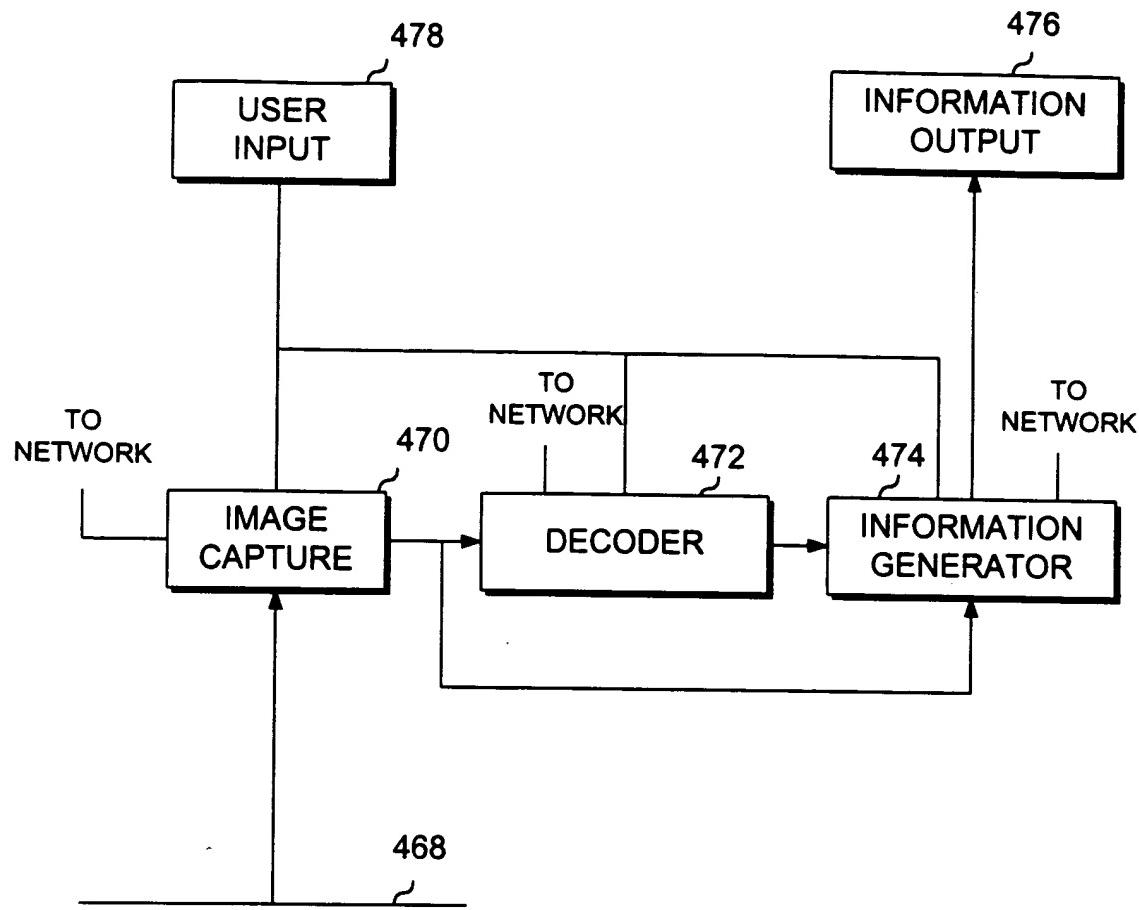


Fig. 5

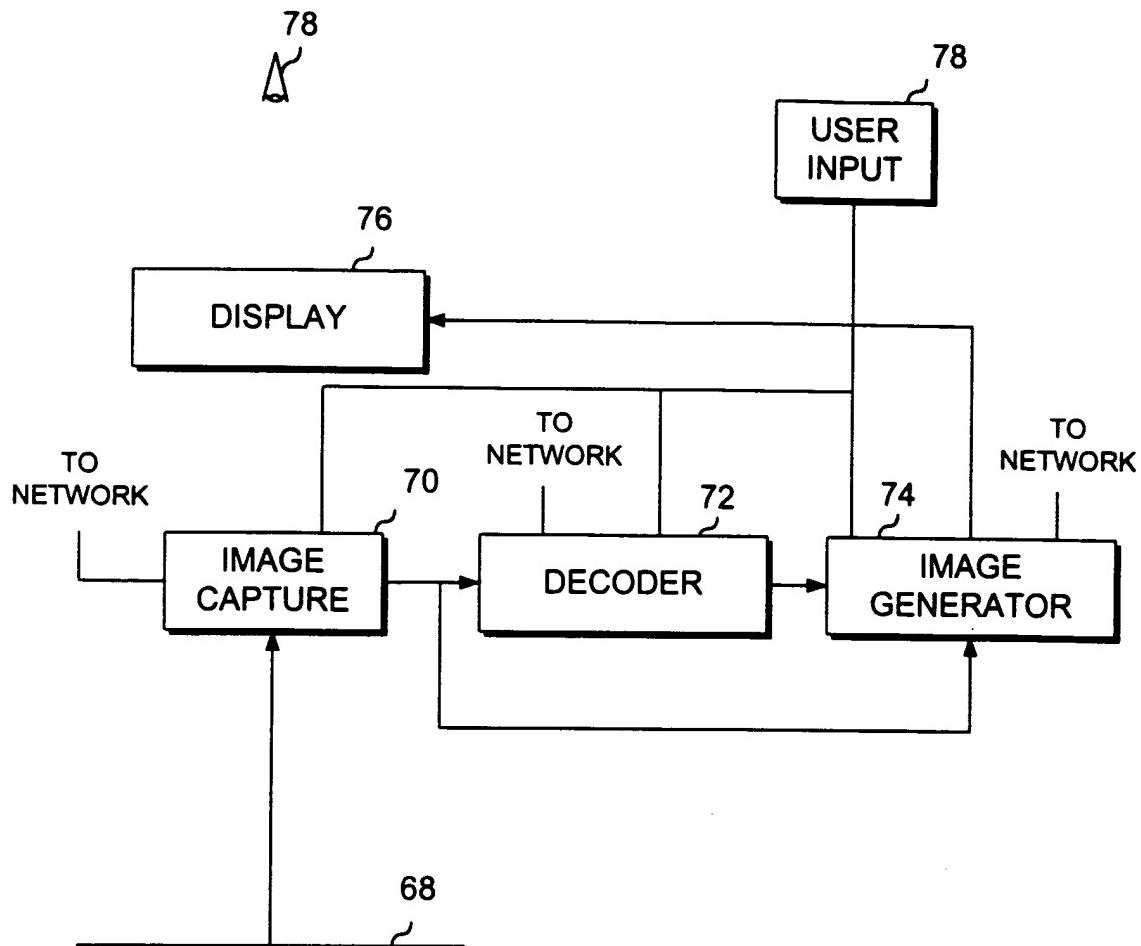


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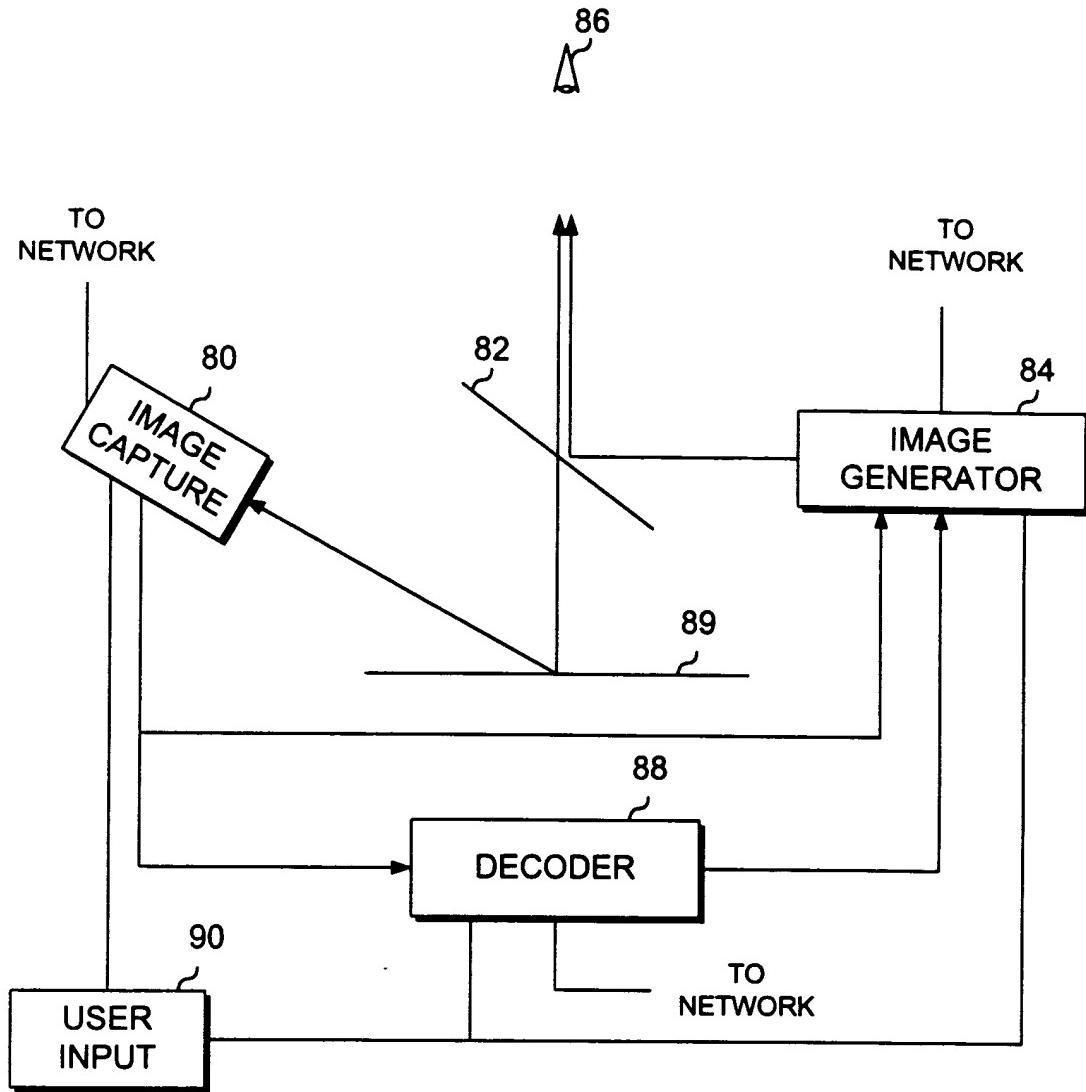


Fig. 7

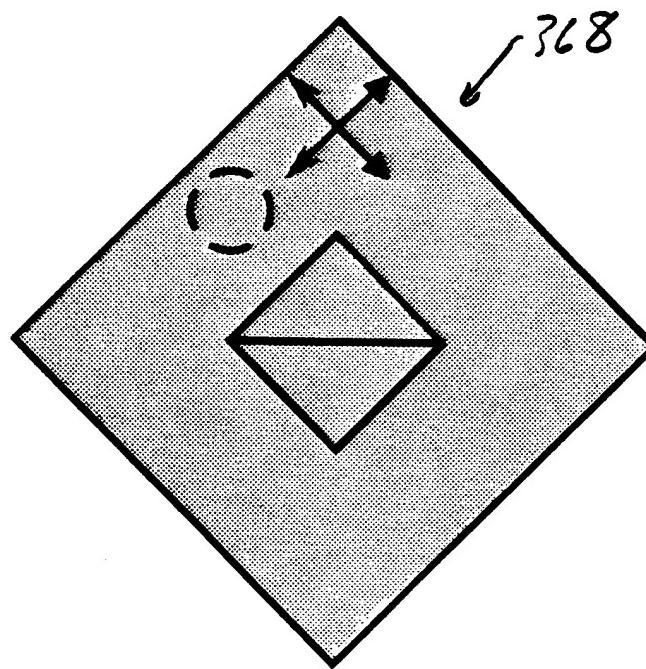
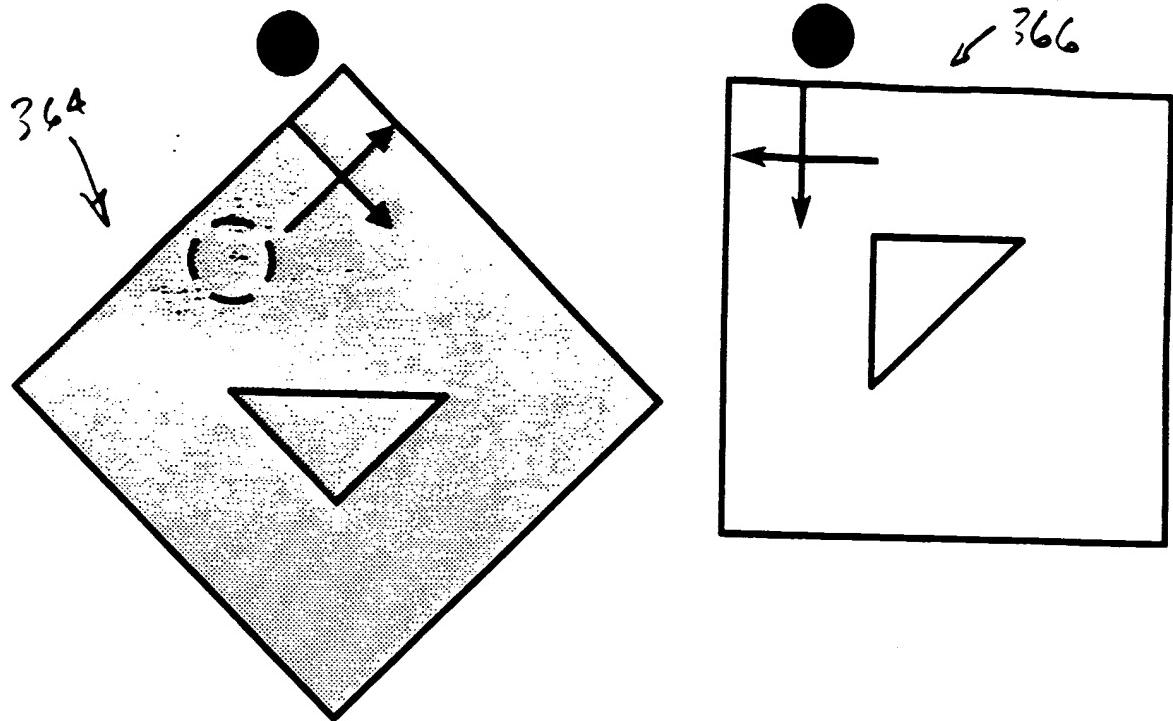
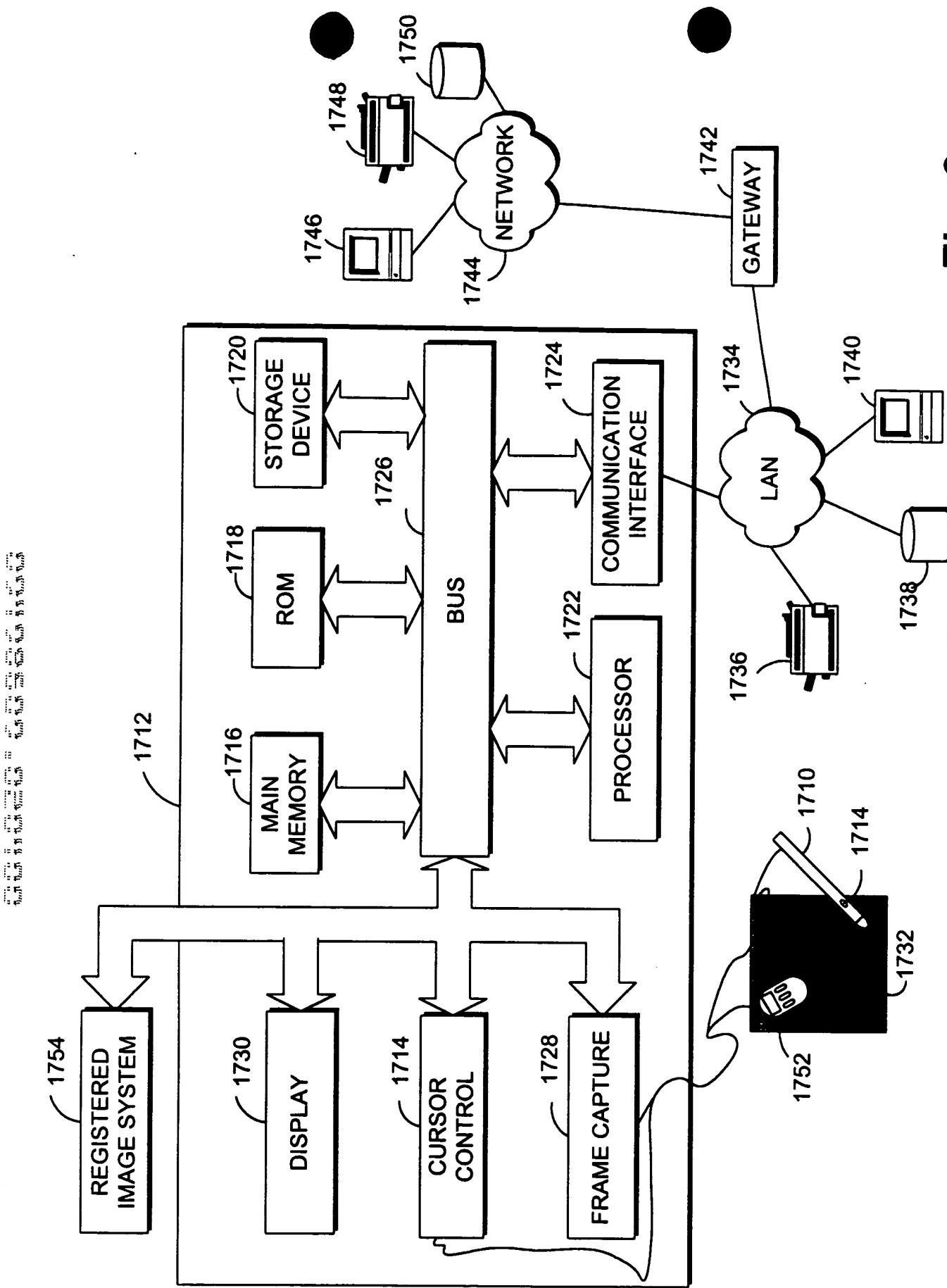


Fig. 8

Fig. 9



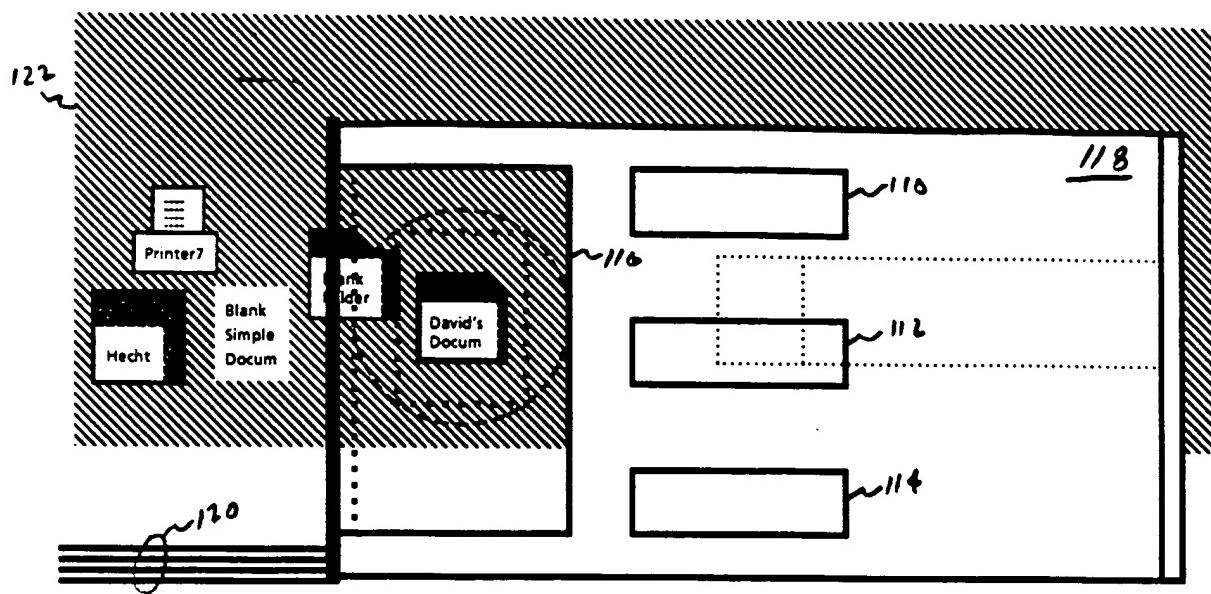


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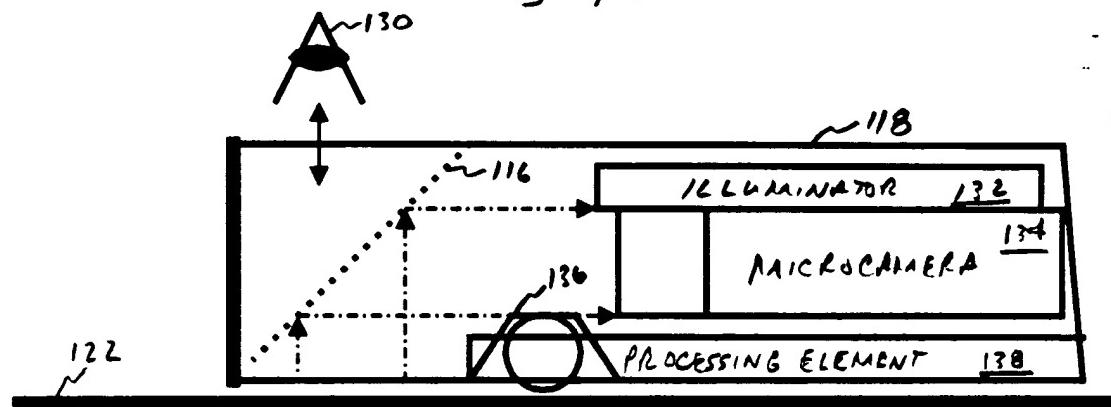


Fig. 11

122 ~

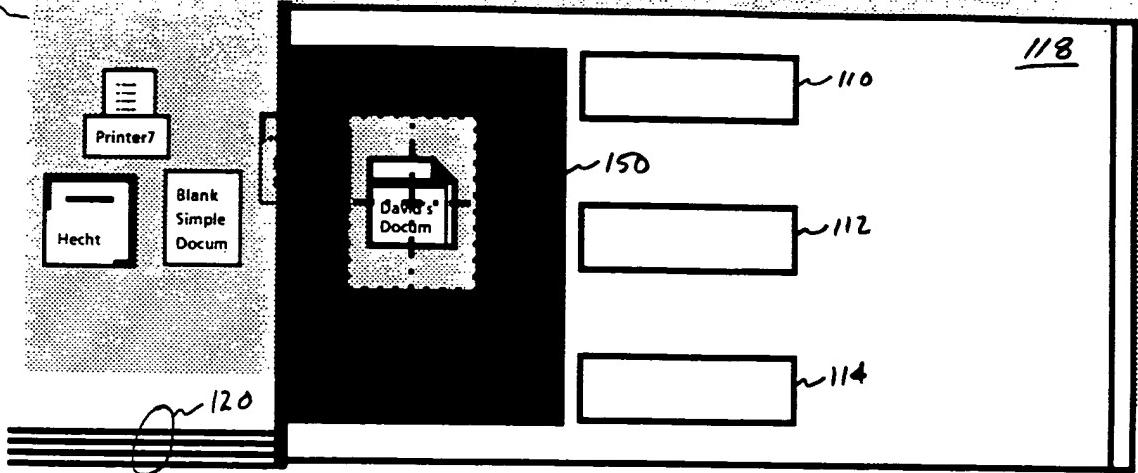


Fig. 12

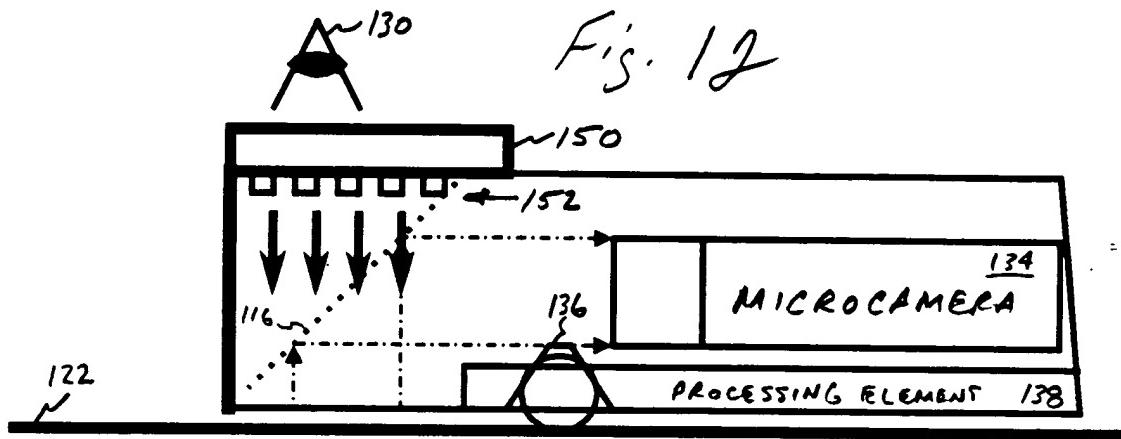


Fig. 13

122

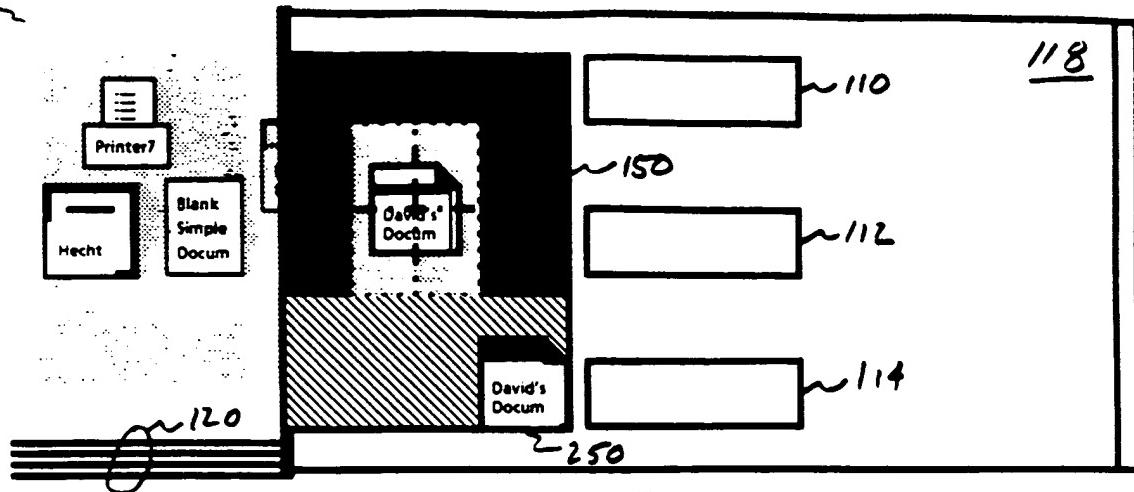


Fig. 14

122

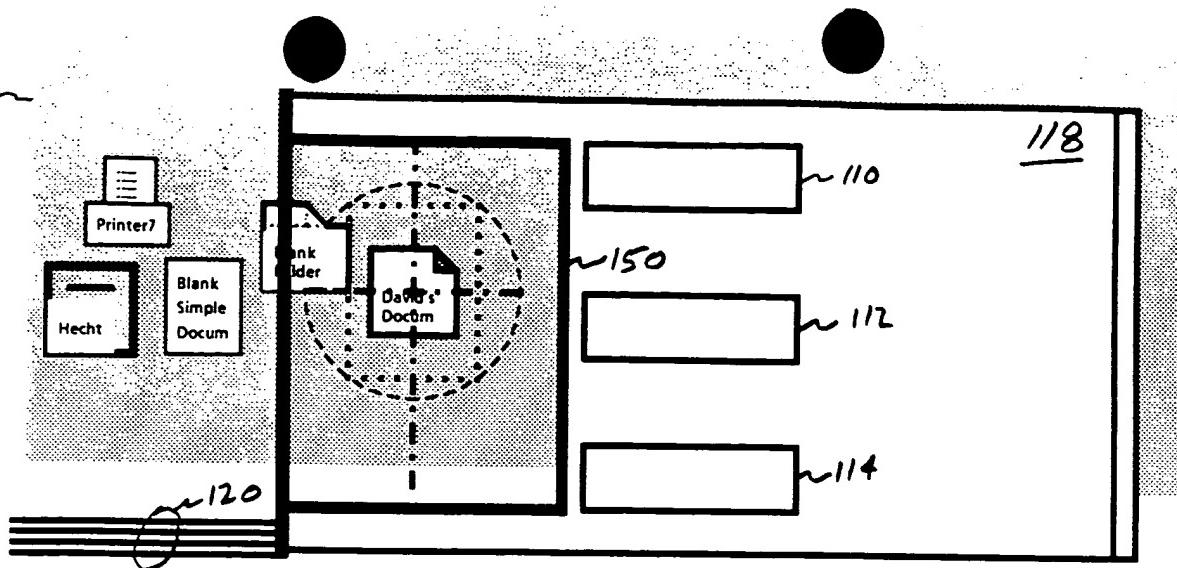
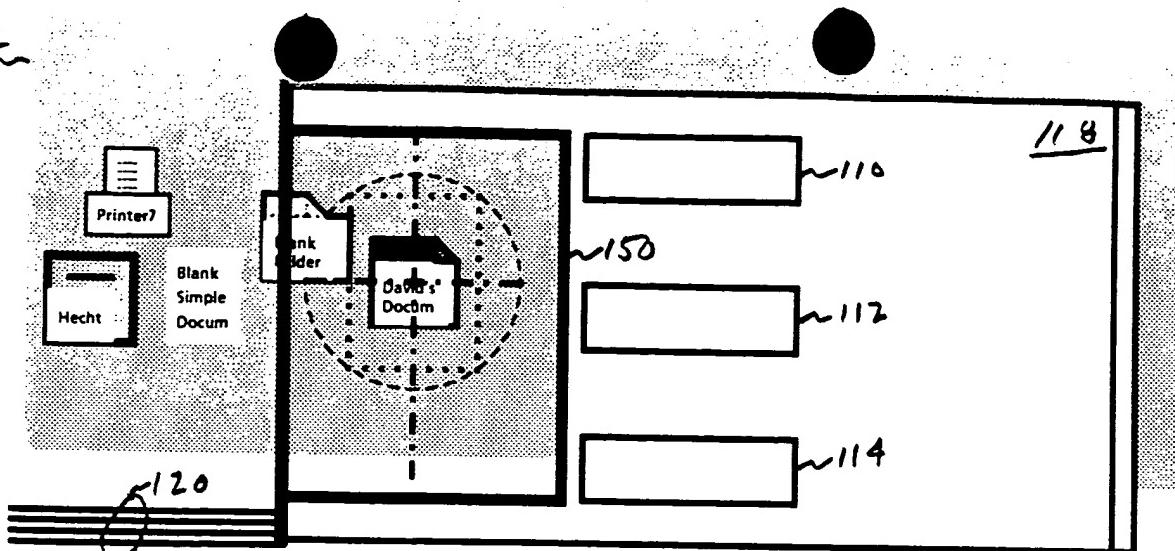


Fig. 15

122



Fis. 16

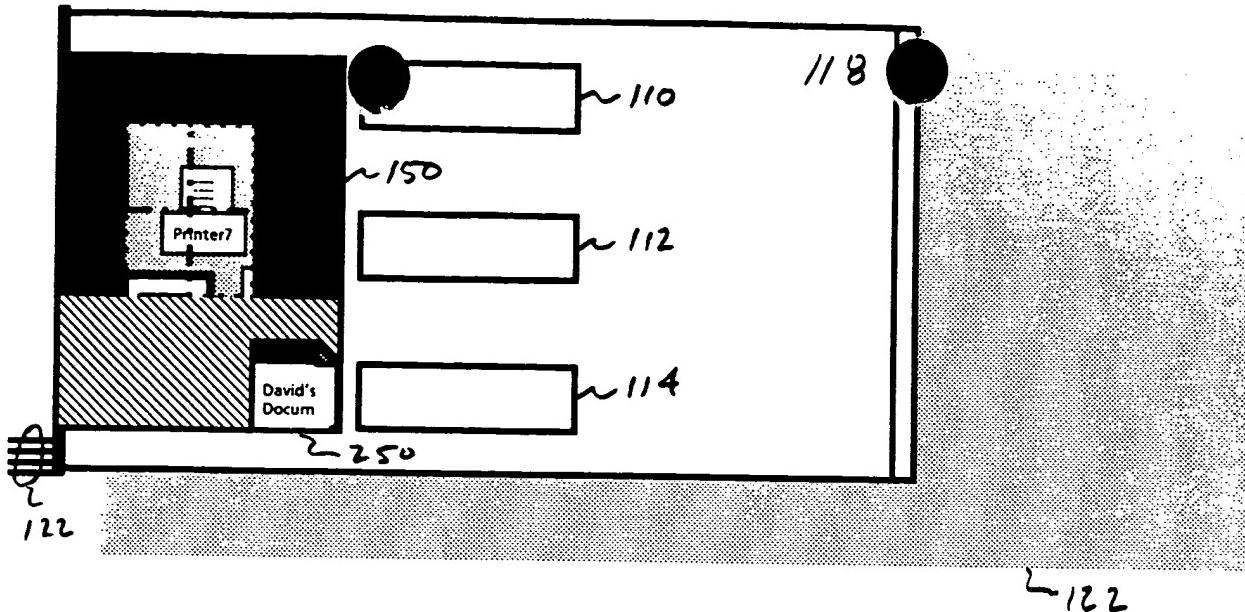


Fig. 17

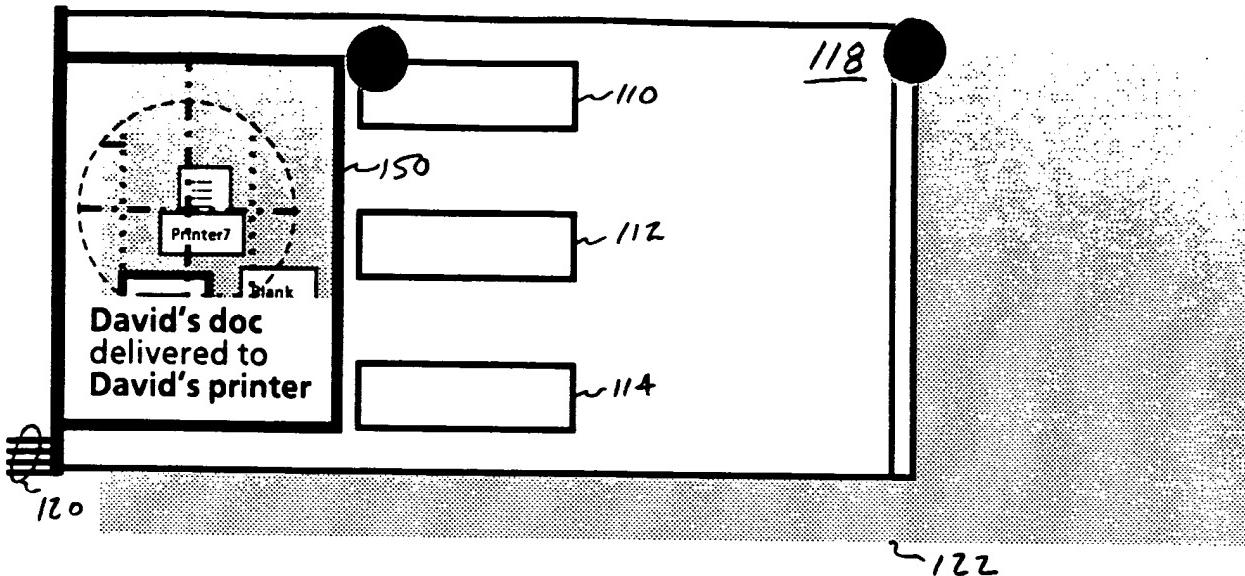


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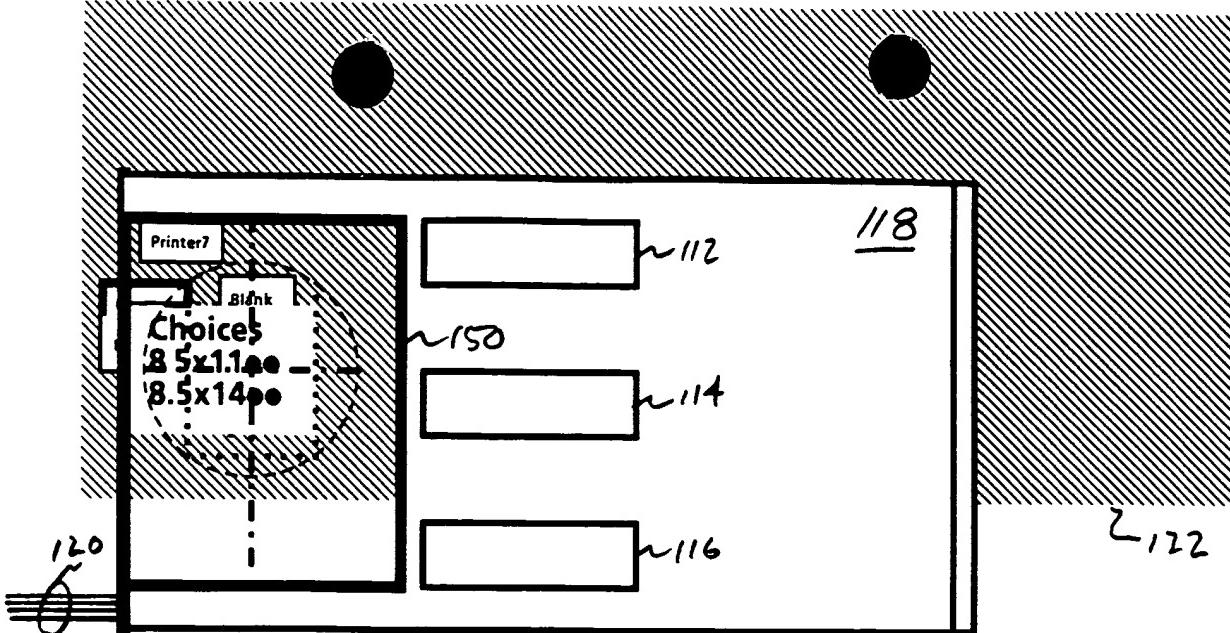


Fig. 19

122

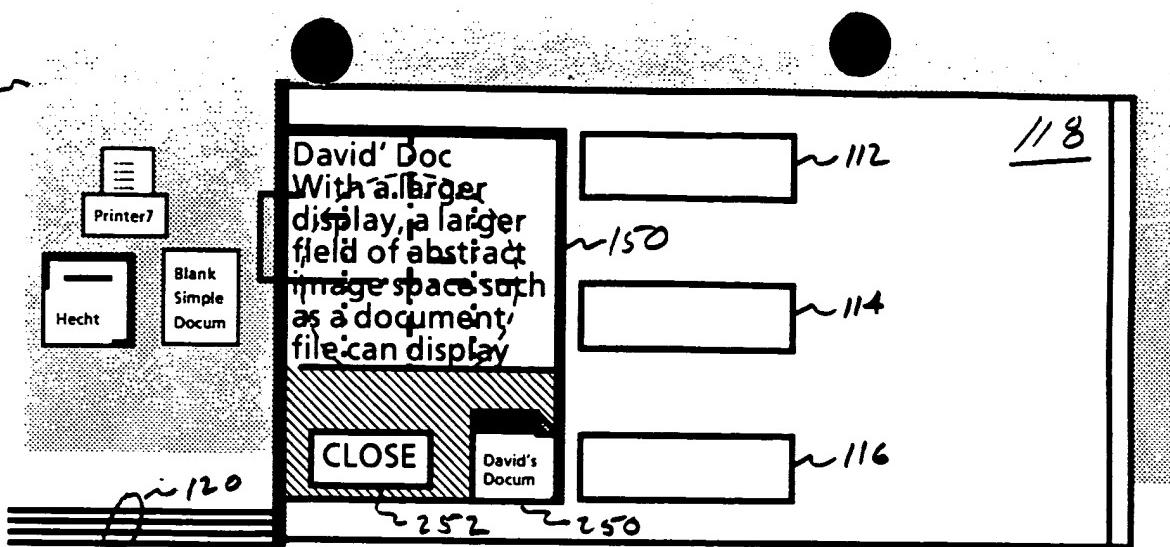
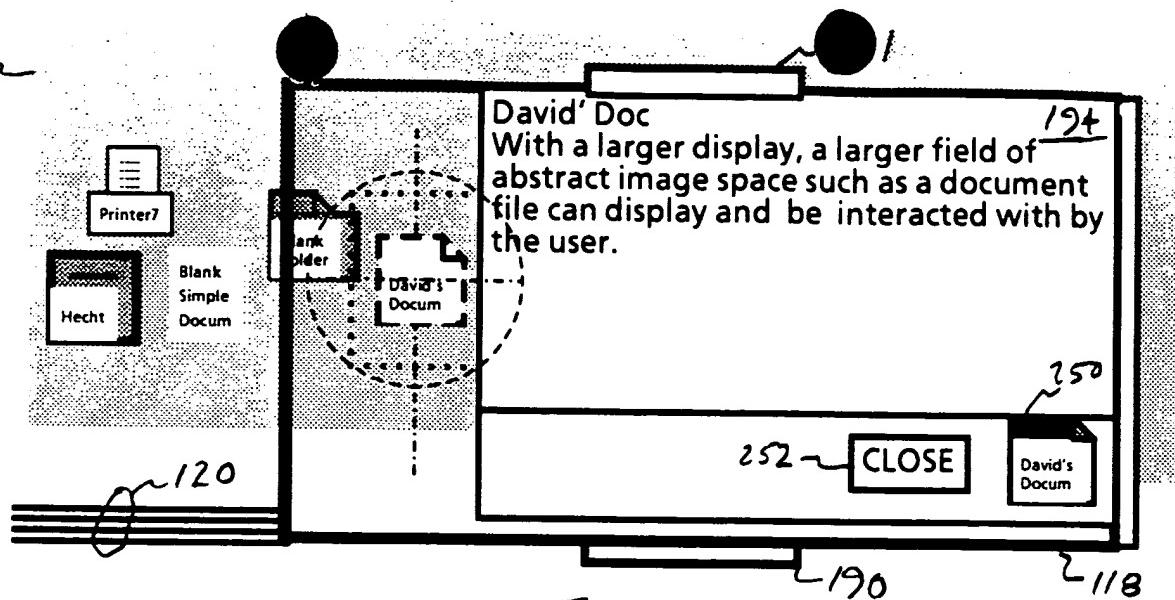


Fig. 20

122 ~



A¹³⁰

Fig. 21

190

2118

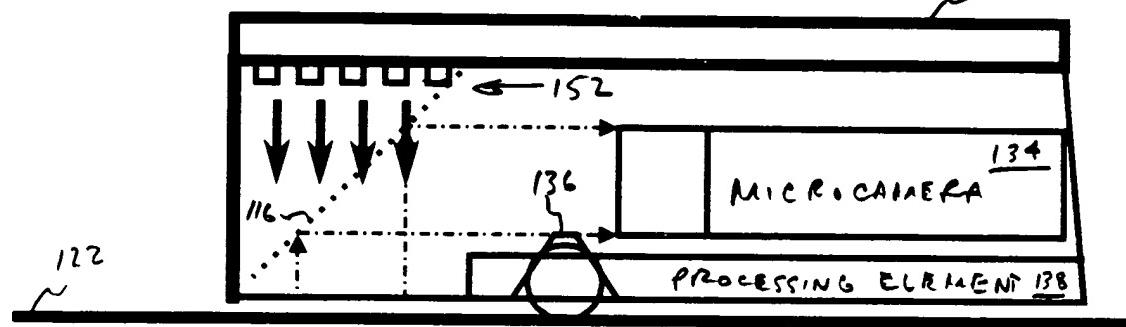


Fig. 22

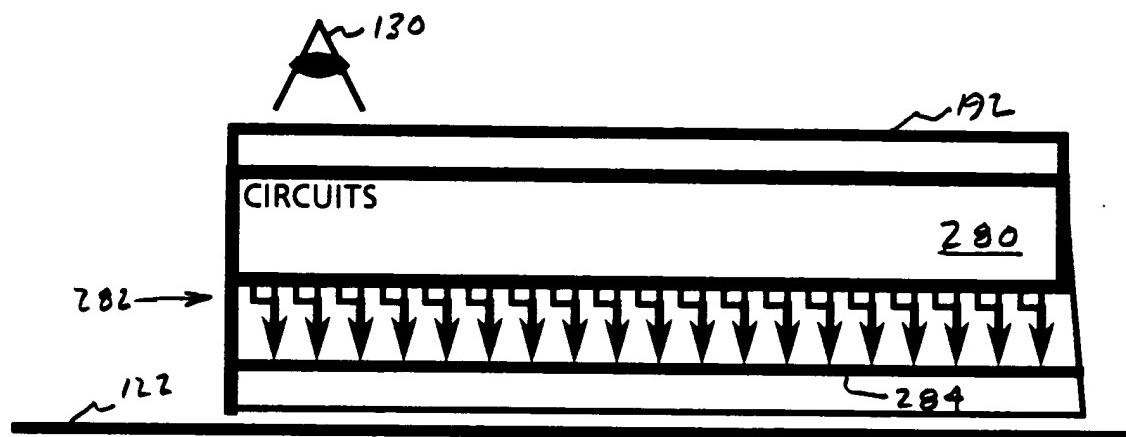


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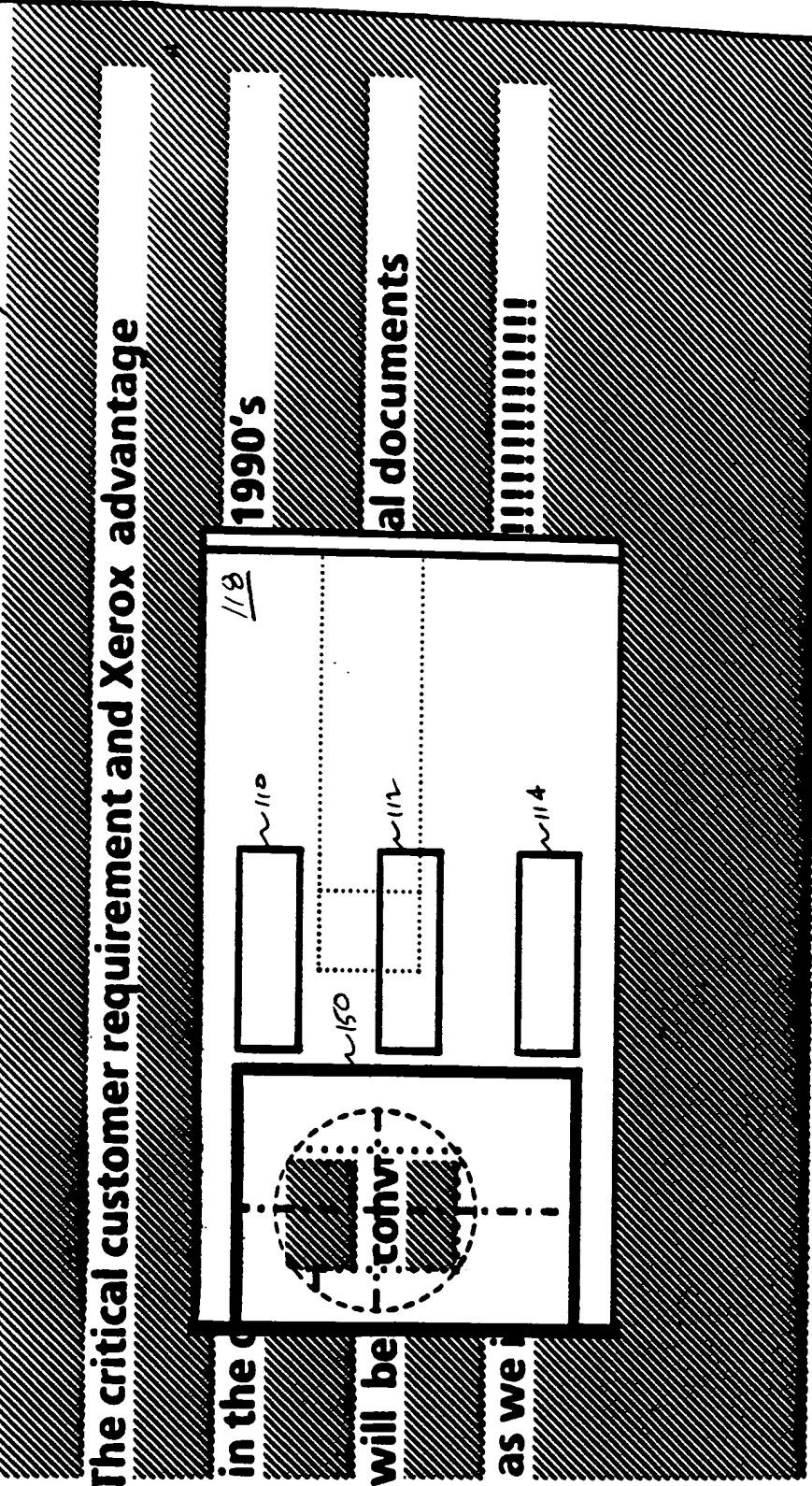


Fig. 24

Fig. 25

Fig. 26

The critical customer requirement and Xerox advantage in the document market

1/8

~110

~110

~112

~114

will be to convert
as we intend to do!

al documents

1990's

~300

300

The critical customer requirement and Xerox advantage

1981

in the document processing markets of the 1990's

will be to convert paper documents into digital documents

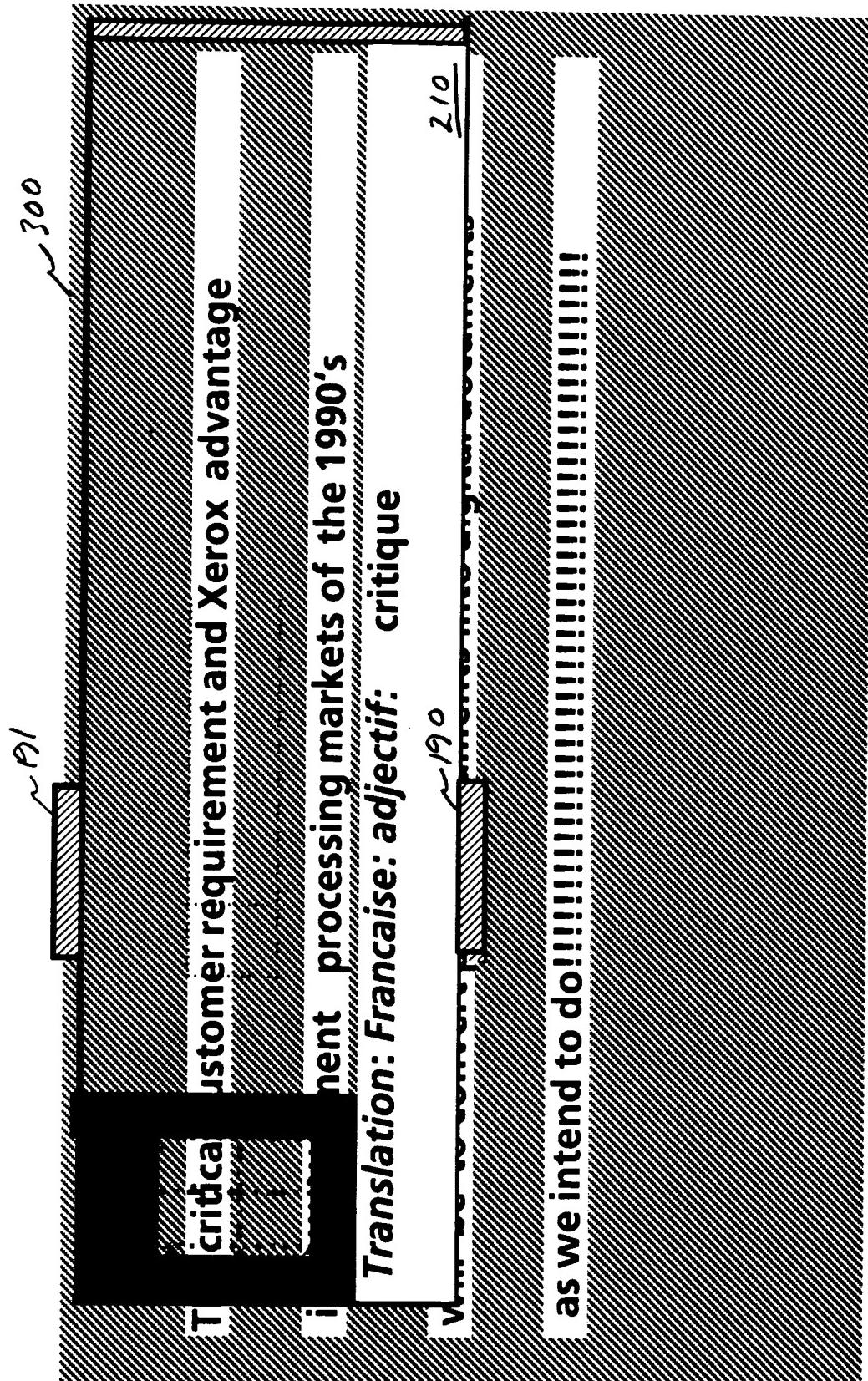
as we intend to do!!!!!!

1990

1988

Fig. 27

Fig. 28



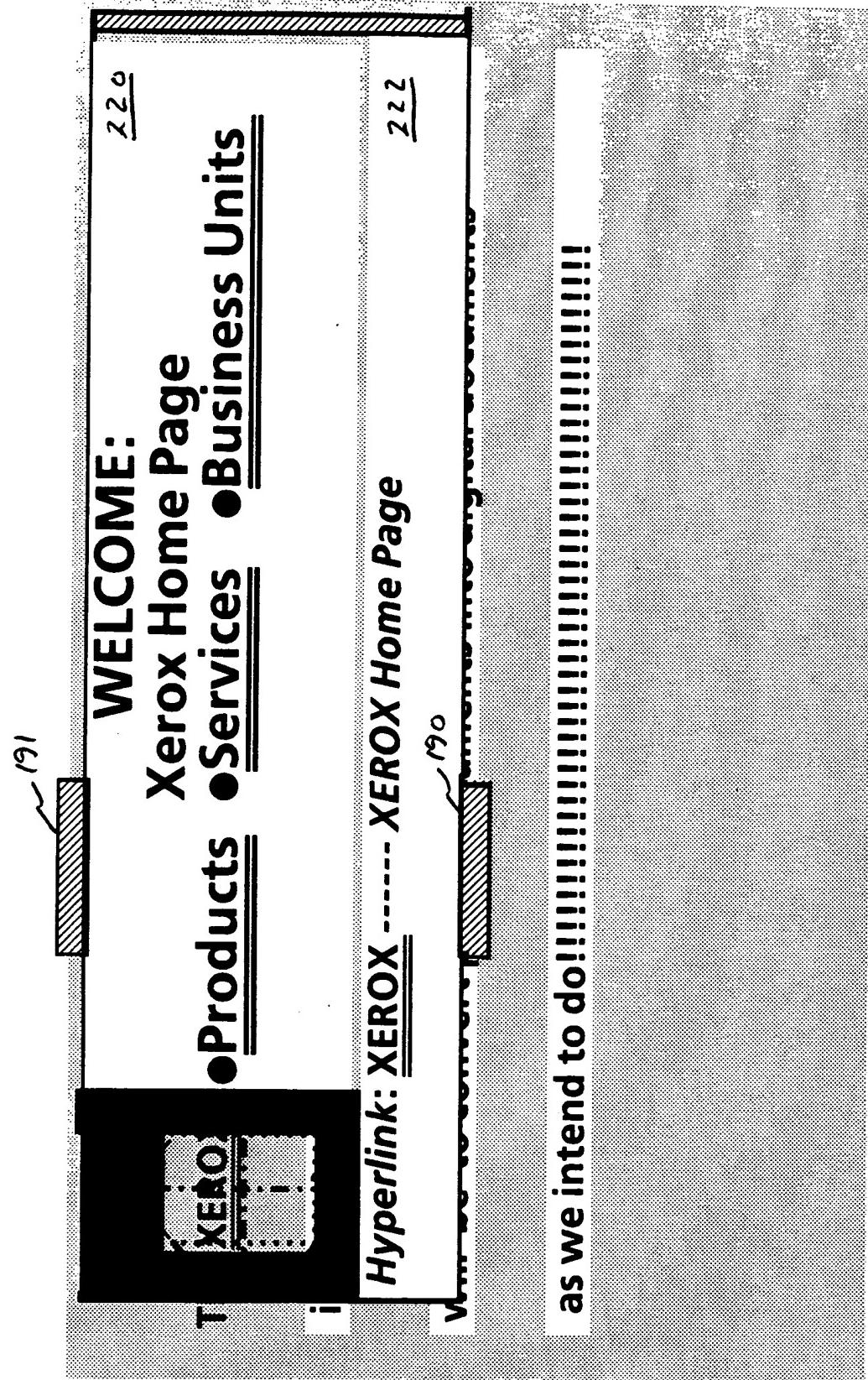


Fig. 29